THIS IS A PUBLIC ANNOUNCEMENT FOR INFORMATION PURPOSES ONLY AND IS NOT A PROSPECTUS ANNOUNCEMENT. THIS DOES NOT CONSTITUTE AN INVITATION OR OFFER TO ACQUIRE, PURCHASE OR SUBSCRIBE TO SECURITIES. THIS PUBLIC ANNOUNCEMENT IS NOT INTENDED FOR PUBLICATION OR DISTRIBUTION. DIRECTLY OR INDIRECTLY OUTSIDE INDIA.

# RGY-MISSION MACHINERIES (INDIA)



registration number as 063696. Thereafter, our Company was converted from private limited to public limited, pursuant to special resolution passed by the shareholders of the Company at the Extraordinary general meeting held on July 31, 2023 and the name of our Company was changed from "Energy-Mission Machineries (India) Private Limited" to "Energy-Mission Machineries (India) Limited" vide fresh certificate of incorporation dated August 11, 2023 issued by the Registrar of Companies, Ahmedabad, Gujarat.

Registered Office: E-9/3 & E-12 Sanand-II Industrial Area, Bol GIDC Sanand, Bol, Ahmedabad, Gujarat – 382 170, India.

Tel No: +91-7984768296; E-mail: cfo@energymission.com; Website: www.energymission.com/; CIN: U29100GJ2011PLC063696; Contact Person: Bhargavi Dilipbhai Gupta, Company Secretary & Compliance Officer

OUR PROMOTERS: SATISHKUMAR KANJIBHAI PARMAR, DINESHKUMAR SHANKARLAL CHAUDHARY, SANJAY SHANTUKUMAR KHANKAR, ASHOKKUMAR RAMJIBHAI PANCHAL, SNEHAL NARENDRA MEHTA AND SUMITRABEN MEHTA.

"THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON NSE EMERGE (I.E. SME PLATFORM OF NSE)"

Company is engaged in designing and manufacturing of CNC, NC and conventional metal forming machines which caters to the industrial sector requirement for metal fabrication solutions.

INITIAL PUBLIC OFFER OF UPTO 29,82,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE "EQUITY SHARES") OF ENERGY-MISSION MACHINERIES (INDIA) LIMITED ("OUR COMPANY" OR "EMMIL" OR "THE ISSUER") AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARES FOR CASH THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 28.32.000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH. AT AN ISSUE PRICE OF ₹ 1 PER EQUITY SHARE FOR CASH.

- QIB PORTION: UPTO 14,15,000 EQUITY SHARES I.E. NOT MORE THAN 50.00% OF THE NET ISSUE
- RETAIL PORTION: ATLEAST 9.92.000 EQUITY SHARES I.E. NOT LESS THAN 35.00% OF THE NET ISSUE
- NON-INSTITUTIONAL PORTION: ATLEAST 4.25.000 EQUITY SHARES I.E. NOT LESS THAN 15.00% OF THE NET ISSUE
- MARKET MAKER PORTION: UPTO 1,50,000 EQUITY SHARES OR 5.03% OF THE ISSUE

PRICE BAND: RS. 131 TO RS. 138 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH THE FLOOR PRICE IS 13.10 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 13.8 TIMES OF THE FACE VALUE OF THE EQUITY SHARES. BIDS CAN BE MADE FOR A MINIMUM OF 1000 EQUITY SHARES AND IN MULTIPLES OF 1000 EQUITY SHARES THEREAFTER.

# **RISKS TO INVESTORS:**

- We derived a significant portion of our revenue from the sale of our key product i.e. CNC press brake machines. Any decline in the sales of our key product could have an adverse effect on our business, results of operations and financial condition.
- The Merchant Banker associated with the Issue has handled 43 public issues in past three years out of which 2 closed below the Issue Price on listing date.
- Average cost of acquisition of Equity Shares held by the Promoters is

| Sr.<br>No. | Name of the Promoter             | Average cost of<br>Acquisition (in ₹) |
|------------|----------------------------------|---------------------------------------|
| 1.         | Satishkumar Kanjibhai Parmar     | 6.14                                  |
| 2.         | Dineshkumar Shankarlal Chaudhary | 6.05                                  |
| 3.         | Sanjay Shantukumar Khankar       | 6.05                                  |
| 4.         | Ashokkumar Ramjibhai Khankar     | 6.05                                  |
| 5.         | Snehal Narendra Mehta            | 6.26                                  |
| 6.         | Sumitraben Mehta                 | 0.00                                  |

and the Issue Price at the upper end of the Price Band is Rs. 138 per Equity Share.

- The Price/ Earnings ratio based on Diluted EPS for Fiscal 2023 for the company at the upper end of the Price Band is 14.57
- Weighted Average Return on Net worth for Fiscals 2023, 2022 and, 2021 is 25.25%.

• The Weighted average cost of acquisition of all Equity Shares transacted in the last one year, 18 months and three years from the date of RHP is as given below:

| Period                                       | Weighted Average<br>Cost of Acquisition<br>(in Rs.) | Upper end of the Price Band<br>(Rs. 138) is 'X" times the<br>weighted Average cost of<br>Acquisition | Range of acquisition<br>price: Lowest Price –<br>Highest Price<br>(in Rs.) |
|--|---|--|--|
| Last 1 year/ Last 18 months/<br>Last 3 years | 0.00  | N.A.   | 0-0  |

• The Weighted average cost of acquisition compared to floor price and cap price

| Types of transactions   | Weighted average<br>cost of acquisition<br>(₹ per Equity Shares) | /i o ₹ 131\         | Cap price *<br>(i.e. ₹ 138) |
|---|--|---------------------|-----------------------------|
| WACA of primary issuance (exceeding 5% of the pre issue capital)              | NA^  | NA^                 | NA^                         |
| WACA for secondary sale / acquisition (exceeding 5% of the pre issue capital) | NA^^   | NA^^                | NA^^                        |
| WACA of past 5 primary issuances / secondary in last 3 years                  | 0.00   | Not<br>determinable | Not<br>determinable         |

# Note:

- ^There were no primary / new issue of shares in last 18 months from the date of the Red Herring Prospectus.
- ^^There were no secondary transactions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus

### BASIS FOR ISSUE PRICE

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 24, 104 and 151 respectively of the Red Herring Prospectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the nvestor may lose all or part of his investment.

The Issue Price will be determined by our Company in consultation with the BRLM on the basis of the quantitative and qualitative factors as described below. The face value of the Equity Shares is ₹ 10.00 each and the Issue Price is ₹ [•] times of the face value.

**QUALITATIVE FACTORS** 

We believe the following business strengths allow us to successfully compete in the industry:

- a) Well diversified customer base spread across various industries and geography b) Varied product range appealing to a diverse customer base
- c) In-house manufacturing facility
- d) Stringent quality control mechanism ensuring standardized product quality
- e) Experienced Promoters with strong management team having domain knowledge
- For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Our Business" beginning on page 104 of the Red Herring Prospectus. **QUANTITATIVE FACTORS**

The information presented below relating to our Company is based on the Restated Consolidated Financial Statements. For details, please refer section titled "Financial Information of the Company" on page 151 of

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

1. Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each):

As per the Restated Financial Statements

| Sr. No | F.Y.                                 | Basic & Diluted (₹) | Weights |
|--------|--------------------------------------|---------------------|---------|
| 1.     | Financial Year ending March 31, 2023 | 9.47                | 3       |
| 2.     | Financial Year ending March 31, 2022 | 4.03                | 2       |
| 3.     | Financial Year ending March 31, 2021 | 1.14                | 1       |
|        | Weighted Average                     | 6.27                | 6       |
|        | Period ending on December 31, 2023   | 8.09                |         |

- i. The figures disclosed above are based on the Restated Financial Statements of the Company.
- ii. The face value of each Equity Share is ₹10.00.
- iii. Earnings per Share has been calculated in accordance with Accounting Standard 20 "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- iv. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.
- Basic Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity
- shareholders / Weighted average number of equity shares outstanding during the year/period vi. Diluted Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of diluted potential equity shares outstanding during the
- 2. Price Earning (P/E) Ratio in relation to the Price Band of ₹ 131 to ₹ 138 per Equity Share of Face

| Particulars  | (P/E) Ratio at the<br>Floor Price | (P/E) Ratio at the<br>Cap Price |
|--|-----------------------------------|---------------------------------|
| P/E ratio based on the Basic & Diluted EPS, as restated for period ending March 31, 2023 | 13.83                             | 14.57                           |
| P/E ratio based on the Weighted Average EPS, as restated.                                | 20.89                             | 22.01                           |
| Industry P/E Ratio*  | (P/E) Ratio                       |                                 |
| Highest  | 779.56                            |                                 |
| Lowest   | 89.06                             |                                 |
|  | 434.31                            |                                 |

We have mentioned those peers which falls in the machine manufacturing industry for broad comparison purpose, however there is a distinction in the product portfolio between our company

# 3. Return on Net worth (RoNW)

| Sr. No | Period                          | RONW (%) | Weights |  |  |  |
|--------|---------------------------------|----------|---------|--|--|--|
| 1      | Period ending March 31, 2023    | 33.57%   | 3       |  |  |  |
| 2      | Period ending March 31, 2022    | 21.51%   | 2       |  |  |  |
| 3      | Period ending March 31, 2021    | 7.77%    | 1       |  |  |  |
|        | Weighted Average                | 25.25%   | 6       |  |  |  |
| 4      | Period ending December 31, 2023 | 22.20%   |         |  |  |  |

- i. The figures disclosed above are based on the Restated Financial Statements of the Company
- ii. The RoNW has been computed by dividing restated net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year
- iii. Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/Total of weights.

# 4. Net Asset Value (NAV) per Equity Share:

| 4. 11017 | . Not Asset value (NAV) per Equity Ollare. |               |  |  |  |  |
|----------|--|---------------|--|--|--|--|
| Sr. No.  | NAV per Equity Share                       | (Amount in ₹) |  |  |  |  |
| 1.       | As at March 31, 2021                       | 14.70         |  |  |  |  |
| 2.       | As at March 31, 2022                       | 18.73         |  |  |  |  |
| 3.       | As at March 31, 2023                       | 28.20         |  |  |  |  |
| 4.       | NAV per Equity Share after the Issue       | [.]           |  |  |  |  |
| 5.       | Issue Price                                | [.]           |  |  |  |  |
| 6.       | As at December 31, 2023                    | 36.29         |  |  |  |  |

\*The above NAV has been calculated based on weighted number of shares outstanding at the end of the

### Notes:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company
- ii. NAV per share=Restated Net worth at the end of the year divided by weighted average number of equity shares outstanding at the end of the year iii. Net worth is computed as the sum of the aggregate of paid-up equity share capital, all reserves
- created out of the profits, securities premium account received in respect of equity shares and debit or credit balance of profit and loss account. iv. Issue Price per Equity Share will be determined by our Company in consultation with the Book
- 5. Comparison of Accounting Ratios with Industry Peers

| Name of Company                               | Current<br>Market<br>Price (₹) | Face<br>Value | EPS<br>Basic/<br>Diluted | PE     | RoNW<br>(%) | Book<br>Value<br>(₹) | Total<br>Income<br>(₹ In lakhs) |
|---|--------------------------------|---------------|--------------------------|--------|-------------|----------------------|---------------------------------|
| Energy-Mission Machineries<br>(India) Limited | [•]                            | 10.00         | 9.47                     | [•]    | 33.57%      | 28.20                | 10,066.12                       |
| Peer Group                                    |                                |               |                          |        |             |                      |                                 |
| Macpower CNC Machines<br>_imited              | 1148.00                        | 10.00         | 12.89                    | 89.06  | 13.34%      | 96.61                | 20,214.00                       |
| Jyoti CNC Automation Limited                  | 795.15                         | 2.00          | 1.02                     | 779.56 | 18.35%      | 5.57                 | 95,260.00                       |
| 1-1   |                                |               |                          |        |             |                      |                                 |

### Notes

- (i) Source All the financial information for listed industry peers mentioned above is sourced from the Financial Results of the aforesaid companies for the year ended March 31, 2023 and stock exchange data dated April 26, 2024 to compute the corresponding financial ratios. Information related to Jyoti CNC Automation Limited has been taken from its Prospectus dated January 02, 2024. For our Company, we have taken Current Market Price as the issue price of equity share. Further, P/E Ratio is based on the current market price of the respective scrips.
- (ii) The EPS, NAV, RoNW and total Income of our Company are taken as per Restated Financial Statement for the F.Y. 2022-23. (iii)NAV per share is computed as the closing net worth divided by the weighted average number of paid-up equity shares as on March 31, 2023.
- (iv) RoNW has been computed as net profit after tax divided by closing net worth.
- (v) Net worth has been computed in the manner as specifies in Regulation 2(1) (hh) of SEBI (ICDR) Regulations, 2018. (vi) The face value of Equity Shares of our Company is ₹ 10/- per Equity Share and the Issue price is [●] times the face value of equity share.

6. Key Performance Indicators The KPIs disclosed below have been used historically by our Company to understand and analyze the

business performance, which in result, help us in analyzing the growth of our company. The KPIs disclosed below have been approved by a resolution of our Audit Committee dated December 30 2023 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company, Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of the Red Herring Prospectus. Further, the KPIs herein have been certified by SSPJ & Co., Chartered Accountants, by their certificate dated April 30, 2024.

The KPIs of our Company have been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Performance Indicators" on pages 104 and 200, respectively. We have described and defined the KPIs as applicable in "Definitions and Abbreviations" on page 1.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilisation of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Issue whichever is later or for such other duration as may be required under the SEBI ICDR Regulations. Further, the ongoing KPIs will continue to be certified by a member of an expert body as required under the SEBI

### **Key Performance Indicators of our Company**

(₹ In Lakhs except percentages and ratios)

| Key Financial<br>Performance | Apr 23 – Dec 23         | FY 2022-23 | FY 2021-22 | FY 2020-21 |
|------------------------------|-------------------------|------------|------------|------------|
| Revenue from operations (1)  | 8328.48                 | 9956.34    | 7835.27    | 4761.27    |
| EBITDA (2)                   | 1271.26                 | 1360.64    | 795.91     | 450.66     |
| EBITDA Margin (3)            | 15.26%                  | 13.67%     | 10.16%     | 9.47%      |
| PAT (4)                      | 674.80                  | 790.01     | 336.17     | 95.33      |
| PAT Margin (5)               | 8.10%                   | 7.93%      | 4.29%      | 2.00%      |
| RoE (%) (6)                  | 25.08% (not annualized) | 40.35%     | 24.10%     | 7.89%      |
| RoCE (%) (7)                 | 21.86% (not annualized) | 28.08%     | 17.15%     | 10.12%     |

### Notes:

- (1) Revenue from operation means revenue from sales, service and other operating revenues
- (2) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost Other Income (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations
- (4) PAT is calculated as Profit before tax Tax Expenses
- (5) PAT Margin is calculated as PAT for the period/year divided by revenue from operations. (6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
- (7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus Long term borrowings plus Short term borrowings.

### **Explanation for KPI metrics:**

| KPI                     | Explanations   |
|-------------------------|--|
| Revenue from Operations | Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps to assess the overall financial performance of our Company and volume of our business |
| EBITDA                  | EBITDA provides information regarding the operational efficiency of the business   |
| EBITDA Margin (%)       | EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our business   |
| PAT                     | Profit after tax provides information regarding the overall profitability of the business.   |
| PAT Margin (%)          | PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.   |
| RoE(%)                  | RoE provides how efficiently our Company generates profits from shareholders' funds.   |
| RoCE (%)                | RoCE provides how efficiently our Company generates earnings from the capital employed in the business.  |

i) The P/E ratio of peers has been computed by dividing Market price as on April 26, 2024 with EPS for the F.Y. 2022-23.

### Continued from previous page

7. Set forth below are the details of comparison of key performance of indicators with our listed industry peer

(₹ In Lakhs except percentages and ratios)

| Von Financial                 | Energy-Mission Machineries (India) Ltd |               |               |               | Macpower CNC Machines Limited        |               |               | Jyoti CNC Automation Limited |                                      |               |               |               |
|-------------------------------|--|---------------|---------------|---------------|--------------------------------------|---------------|---------------|------------------------------|--------------------------------------|---------------|---------------|---------------|
| Key Financial<br>Performance  | For period ended on 31st Dec 2023      | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21 | For period ended on<br>31st Dec 2023 | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21                | For period ended on<br>31st Dec 2023 | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21 |
| Revenue from operations (1)   | 8328.48                                | 9956.34       | 7835.27       | 4761.27       | 16970                                | 20189         | 19012         | 11287                        | 88833.3                              | 92925.9       | 74648.7       | 58005.9       |
| EBITDA <sup>(2)</sup>         | 1271.26                                | 1360.64       | 795.91        | 450.66        | 2250                                 | 2067          | 2050          | 918                          | 16712.2                              | 9737.9        | 7266.2        | 3168.9        |
| EBITDA Margin (%)(3)          | 15.26%                                 | 13.67%        | 10.16%        | 9.47%         | 13.26%                               | 10.24%        | 10.78%        | 8.13%                        | 18.81%                               | 10.48%        | 9.73%         | 5.46%         |
| PAT <sup>(4)</sup>            | 674.80                                 | 790.01        | 336.17        | 95.33         | 1522                                 | 1289          | 1284          | 603                          | 5122.0                               | 1506.0        | (4830.0)      | (7002.9)      |
| PAT Margin (%) <sup>(5)</sup> | 8.10%                                  | 7.93%         | 4.29%         | 2.00%         | 8.97%                                | 6.38%         | 6.75%         | 5.34%                        | 5.77%                                | 1.62%         | (6.47%)       | (12.07%)      |
| RoE (%) <sup>(6)</sup>        | 25.08%                                 | 40.35%        | 24.10%        | 7.89%         | Not ascertainable                    | 14.22%        | 16.34%        | 8.68%                        | Not ascertainable                    | 24.44%        | -62.83%       | -46.33%       |
| RoCE (%) (7)                  | 21.86%                                 | 28.08%        | 17.15%        | 10.12%        | Not ascertainable                    | 18.17%        | 21.89%        | 9.56%                        | Not ascertainable                    | 9.29%         | 4.74%         | 0.46%         |

### Notes:

(1) Revenue from operation means revenue from sales, service and other operating revenues

- (2) EBITDA is calculated as Profit before tax + Depreciation + Finance cost Other Income
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations
- (4) PAT is calculated as Profit before tax Tax Expenses
- (5) PAT Margin is calculated as PAT for the period/year divided by revenue from operations.
- (6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
- (7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus Long term borrowings and

### 8. Weighted average cost of acquisition

a) The price per share of our Company based on the primary/ new issue of shares (equity/ convertible securities)

There has been no issuance of Equity Shares other than Equity Shares issued pursuant to a bonus issue on July 18, 2023 during the 18 months preceding the date of the Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the preissue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days

b) The price per share of our Company based on the secondary sale/ acquisition of shares (equity shares)

There have been no secondary sale/ acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts of shares), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

Weighted average cost of acquisition & Issue price

c) Since there are no such transactions to report to under (a) and (b) therefore, information based on last 5 primary or secondary transactions (secondary transactions where Promoter/ Promoter Group entities or shareholder(s) having the right to nominate director(s) in the Board of our Company, are a party to the transaction), not older than 3 years prior to the date of this certificate irrespective of the size of transactions, is as below:

### **Primary Transactions:**

Except as disclosed below, there have been no primary transactions in the last three years preceding the date of the Red Herring Prospectus:

| Date of<br>Allotment | No. of equity<br>Shares allotted | Issue price per<br>equity share (₹) | Nature of allotment         | Nature of consideration | Total Consideration<br>(in ₹ lakhs) |
|----------------------|----------------------------------|-------------------------------------|-----------------------------|-------------------------|-------------------------------------|
| July 18, 2023        | 55,63,000                        | Nil                                 | Bonus Issue in ratio of 2:1 | Other than Cash         | Nil                                 |

### Secondary Transactions:

Except as disclosed below, there have been no secondary transactions by the Promoters, members of the Promoter Group or shareholder(s) having the right to nominate director(s) in the Board of Directors of our Company are a party to the transaction, in the last three years preceding the date of this Prospectus:

| Date of<br>Transfer | Name of<br>transferor        | Name of<br>transferee     | No. of Equity<br>shares | Price Per Equity<br>Share (₹) | Nature of<br>transaction | Total<br>Consideration |
|---------------------|------------------------------|---------------------------|-------------------------|-------------------------------|--------------------------|------------------------|
| July 26, 2023       | Snehal Narendra Mehta        | Sumitraben Mehta          | 56,500                  | Nil                           | By way of Gift           | Nil                    |
| July 26, 2023       | Satishkumar Kanjibhai Parmar | Amisha Satishkumar Parmar | 25,000                  | Nil                           | By way of Gift           | Nil                    |

| Troughtou avoitago voot of adquisition a totalo privo.   |  |                           |                           |  |  |  |  |
|--|--|---------------------------|---------------------------|--|--|--|--|
| Types of transactions  | Weighted average cost of acquisition (₹ per Equity Shares) | Floor Price* (i.e. ₹ 131) | Issue price* (i.e. ₹ [•]) |  |  |  |  |
| Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.                       | NA^  | NA^                       | NA^                       |  |  |  |  |
| Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.             | NA^^   | NA^^                      | NA^^                      |  |  |  |  |
| Weighted average cost of acquisition of primary issuances / secondary transactions as per paragraph 8(c) above | 0.00   | Not determinable          | Not determinable          |  |  |  |  |

^There were no primary/ new issue of shares (equity/ convertible securities) as mentioned in paragraph 8(a) above, in last 18 months from the date of the Red Herring Prospectus.

- ^There were no secondary sale/ acquisitions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus.

This is a Book Built Issue and the price band for the same shall be published 2 working days before opening of the Issue in all editions of Business Standard, a Hindi national daily newspaper and Ahmedabad edition of Ahmedabad Express, a regional newspaper each with wide circulation where the registered office of the company is situated.

The Price Band/ Floor Price/ Issue Price shall be determined by our Company in consultation with the BRLM and will be justified by us in consultation with the BRLM on the basis of the above information. Investors should read the above-mentioned information along with "Our Business", "Risk Factors" and "Restated Financial Statements" on pages 104, 24 and 151 respectively, to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments

For further details, please see the chapter titled "Basis for Issue Price" beginning on page 83 of the Red Herring Prospectus.

# **BID/ISSUE PROGRAM**

# BID/ ISSUE OPENS ON(1): THURSDAY, MAY 09, 2024

# **BID/ ISSUE CLOSES ON: MONDAY, MAY 13, 2024**

Our Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Biding Date shall be one Working Day prior to the Bid / Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

In case of any revisions in the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/ Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/ Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the website of the Book Running Lead Managers and the terminals of the other members of the Syndicate and by intimation to SCSBs, the Sponsor Bank, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents.

The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulations, as amended, wherein not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs", the "QIB Portion"), provided that our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion and Industrian Hord Issue Shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 15% of the Net Issue Shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts, and UPI ID in case of RIBs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors are no permitted to participate in the Issue through the ASBA process. For details, see "Issue Procedure" beginning on page 243 of the Red Herring Prospectus. Bidders/ Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Applicants as available on the

records of the depositories. These Demographic Details may be used, among other things, for or unblocking of ASBA Account or for other correspondence(s) related to an Issue. Bidders/ Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk. Bidders/ Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form. The PAN, DP ID and Client ID provided in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active. Investors must ensure that their PAN is linked with AADHAR and are in compliance with CBDT Notification dated February 13, 2020 and press release dated June 25, 2021.

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects and other objects of our Company, see "History and Corporate Structure" on page 126 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section "Material Contracts and Documents for Inspection" on page 284 of the Red Herring Prospectus.

LIABILITY OF MEMBERS AS PER MOA: The liability of the members is limited and this liability is limited to the amount unpaid, if any, on the shares held by them.

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorized share Capital of the Company is Rs. 13,00,00,000 /- (Rupees Thirteen Crore) divided into 1,30,00,000 (One Crore Thirty Lakhs) Equity Shares of Rs.10/- each. The issued, subscribed and paid-up share capital of the Company before the issue s Rs. 8,34,45,000/- (Rupees Eight Crore Thirty Four Lakh Forty Five Thousand Only) divided into 83,44,500 (Eighty Three Lakh Forty Four Thousand Five Hundred) Equity Shares of Rs. 10 each. For details of the Capital Structure, see "Capital Structure" on the page 61 of the Red Herring Prospectus.

NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company, Satishkumar Kanjibhai Parmar—250 shares, Dineshkumar Shankarlal Chaudhary — 250 aggregating to 500 Equity Shares of Rs. 100/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see "History and Corporate Structure" on page 126 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see "Capital Structure" on page 61 of the Red Herring Prospectus. LISTING: The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE EMERGE. Our Company has received an 'in-principle' approval from the National Stock Exchange of India Limited for the listing of the Equity Shares pursuant to letter Ref.: NSE/LIST/3361 dated April 26, 2024. For the purposes

of the Issue, the Designated Stock Exchange shall be National Stock Exchange of India Limited. A signed copy of the Red Herring Prospectus dated May 01, 2024 has been delivered for filing to the ROC and Prospectus shall be delivered for filing to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 284 of the Red Herring Prospectus. DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"): Since the Issue is being made in terms of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence

there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 226 of the Red Herring Prospectus. DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE): "It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the

contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer Clause of NSE". TRACK RECORD OF BOOK RUNNING LEAD MANAGER: The Merchant Banker associated with the Issue has handled 43 public issues in past three years out of which 2 closed below the Issue Price on listing date.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investment decision in this Issue unless they can afford to take the risk of losing their investments in equity are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 24 of the Red Herring Prospectus.

Place: Ahmedabad

Date: May 01, 2024

\*ASBA forms can be downloaded from the website of National Stock Exchange of India Limited ("NSE EMERGE")

ASBA\* | Simple, Safe, Smart way of Application- Make use of it!!! \*Application- Make use of it!! \*Application- Make use of it!! \*Application- Make use of it!!! \*Application- Make use of it!! \*Application



UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI – Now available in ASBA for RIIs applying through Registered Brokers, DPs & RTAs. RIIs also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors have to apply through the ASBA process. "ASBA has to be availed by all the investors except anchor investors LIPI may be availed by Retail Individual Investors. For details on the ASBA and the LIPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section. "Issue Procedure" beginning on page 243 of the Red Herring Prospectus. The process is also available on the website of Association of Investment Bankers of India ("AIBI"), the Stock Exchanges and in the General Information Document.

\*List of banks supporting UPI is also available on the website of SEBI at www.sebi.gov.in. Axis Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll free number-18001201740 and Mail Id- ipo.upi@npci.org.in. For the list of UPI Apps and Banks live on IPO, please refer to the link www.sebi.gov.in. For issue related grievance investors may contact: Hem Securities Limited- Neelkanth Agarwal (+91 22 -49060000) (Email Id: ib@hemsecurities.com)

### **BOOK RUNNING LEAD MANAGER TO THE ISSUE**

# **HEM SECURITIES LIMITED**

Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India

Tel. No.: +91-22-4906 0000: Email: ib@hemsecurities.com Investor Grievance Email: redressal@hemsecurities.com

Website: www.hemsecurities.com Contact Person: Neelkanth Agarwal SEBI Reg. No.: INM000010981; CIN: U67120RJ1995PLC010390

# REGISTRAR TO THE ISSUE



Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai - 400093, India.

Telephone: +91 22 6263 8200; Facsimile: +91 22 6263 8299

Email: ipo@bigshareonline.com; Investor Grievance Email: investor@bigshareonline.com

Website: www.bigshareonline.com; Contact Person: Mr. Asif Savved SEBI Registration Number: INR000001385: CIN: U99999MH1994PTC076534

### **COMPANY SECRETARY AND COMPLIANCE OFFICER**



ENERGYMISSION Bhargavi Dilipbhai Gupta **ENERGY-MISSION MACHINERIES (INDIA) LIMITED** 

Address: E-9/3 & E-12 Sanand-II Industrial Area, Bol GIDC Sanand, Bol, Ahmedabad. Guiarat -382 170. India

Tel. No.: +91- 7984768296; Email: cs@energymission.com

Website: www.energymission.com/; CIN: U29100GJ2011PLC063696

Investors can contact the Company Secretary and Compliance Officer or the BRLMs or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as nonreceipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc

AVAILABILITY OF RED HERRING PROSPECTUS: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the Company at www.energymission.com, the website of the BRLMs to the Issue at www.hemsecurities.com. the website of NSE Emerge at https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\_offer\_respectively.

AVAILABILITY OF BID-CUM-APPLICATION FORMS: Bid-Cum-Application forms can be obtained from the Registered Office of the Company: ENERGY-MISSION MACHINERIES (INDIA) LIMITED, Telephone: +91-7984768296; BRLMs: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91 022-49060000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE EMERGE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SFRI

ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: Axis Bank Limited. LINK TO DOWNLOAD ABRIDGED PROSPECTUS: https://www.energymission.com/ UPI: Retail Individual Bidders can also Bid through UPI Mechanism. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus

> On behalf of Board of Directors **ENERGY-MISSION MACHINERIES (INDIA) LIMITED**

> > Bhargavi Dilipbhai Gupta

**Company Secretary and Compliance Officer** 

Disclaimer: ENERGY-MISSION MACHINERIES (INDIA) LIMITED is proposing, subject to applicable statutory and requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated May 01, 2024 has been filed with the Registrar of Companies, Guiarat, Ahmedabad, and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of NSE EMERGE at https://www.nseindia.com/companies-listing/corporate-fillings-offer-documents#sme offer and is available on the websites of the BRLMs at www.hemsecurities.com, Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled "Risk Factors" beginning on page 24 of the Red Herring Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in 'offshore transactions' in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.



THIS IS A PUBLIC ANNOUNCEMENT FOR INFORMATION PURPOSES ONLY AND IS NOT A PROSPECTUS ANNOUNCEMENT. THIS DOES NOT CONSTITUTE AN INVITATION OR OFFER TO ACQUIRE. PURCHASE

# RGY-MISSION MACHINERIES (INDIA) L



registration number as 063696. Thereafter, our Company was converted from private limited to public limited, pursuant to special resolution passed by the shareholders of the Company at the Extraordinary general meeting held on July 31, 2023 and the name of our Company was changed from "Energy-Mission Machineries (India) Private Limited" to "Energy-Mission Machineries (India) Limited" vide fresh certificate of incorporation dated August 11, 2023 issued by the Registrar of Companies, Ahmedabad, Gujarat.

Registered Office: E-9/3 & E-12 Sanand-II Industrial Area, Bol GIDC Sanand, Bol, Ahmedabad, Gujarat – 382 170, India.

Tel No: +91-7984768296; E-mail: cfo@energymission.com; Website: www.energymission.com/; CIN: U29100GJ2011PLC063696; Contact Person: Bhargavi Dilipbhai Gupta, Company Secretary & Compliance Officer

OUR PROMOTERS: SATISHKUMAR KANJIBHAI PARMAR. DINESHKUMAR SHANKARLAL CHAUDHARY. SANJAY SHANTUKUMAR KHANKAR. ASHOKKUMAR RAMJIBHAI PANCHAL, SNEHAL NARENDRA MEHTA AND SUMITRABEN MEHTA.

"THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON NSE EMERGE (I.E. SME PLATFORM OF NSE)"

Company is engaged in designing and manufacturing of CNC. NC and conventional metal forming machines which caters to the industrial sector requirement for metal fabrication solutions.

INITIAL PUBLIC OFFER OF UPTO 29,82,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE "EQUITY SHARES") OF ENERGY-MISSION MACHINERIES (INDIA) LIMITED ("OUR COMPANY" OR "EMMIL" OR "THE ISSUER") AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH AGGREGATING UP TO ₹ [●] LAKHS("PUBLIC ISSUE") OUT OF WHICH 1,50,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING ₹ [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 28,32,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ 1 PER EQUITY SHARE FOR CASH. AGGREGATING UPTO ₹

- QIB PORTION: UPTO 14.15.000 EQUITY SHARES I.E. NOT MORE THAN 50.00% OF THE NET ISSUE
- RETAIL PORTION: ATLEAST 9,92,000 EQUITY SHARES I.E. NOT LESS THAN 35.00% OF THE NET ISSUE
- NON-INSTITUTIONAL PORTION: ATLEAST 4,25,000 EQUITY SHARES I.E. NOT LESS THAN 15.00% OF THE NET ISSUE
- MARKET MAKER PORTION: UPTO 1,50,000 EQUITY SHARES OR 5.03% OF THE ISSUE

PRICE BAND: RS. 131 TO RS. 138 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH THE FLOOR PRICE IS 13.10 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 13.8 TIMES OF THE FACE VALUE OF THE EQUITY SHARES. BIDS CAN BE MADE FOR A MINIMUM OF 1000 EQUITY SHARES AND IN MULTIPLES OF 1000 EQUITY SHARES THEREAFTER.

# **RISKS TO INVESTORS:**

- We derived a significant portion of our revenue from the sale of our key product i.e. CNC press brake machines. Any decline in the sales of our key product could have an adverse effect on our business, results of operations and financial condition.
- The Merchant Banker associated with the Issue has handled 43 public issues in past three years out of which 2 closed below the Issue Price on listing date.
- Average cost of acquisition of Equity Shares held by the Promoters is

| Sr.<br>No. | Name of the Promoter             | Average cost of Acquisition (in ₹) |
|------------|----------------------------------|------------------------------------|
| 1.         | Satishkumar Kanjibhai Parmar     | 6.14                               |
| 2.         | Dineshkumar Shankarlal Chaudhary | 6.05                               |
| 3.         | Sanjay Shantukumar Khankar       | 6.05                               |
| 4.         | Ashokkumar Ramjibhai Khankar     | 6.05                               |
| 5.         | Snehal Narendra Mehta            | 6.26                               |
| 6.         | Sumitraben Mehta                 | 0.00                               |

and the Issue Price at the upper end of the Price Band is Rs. 138 per Equity Share.

- The Price/ Earnings ratio based on Diluted EPS for Fiscal 2023 for the company at the upper end of the Price Band is 14.57
- Weighted Average Return on Net worth for Fiscals 2023, 2022 and, 2021 is 25.25%.

• The Weighted average cost of acquisition of all Equity Shares transacted in the last one year, 18 months and three years from the date of RHP is as given below:

| Period                                       | Weighted Average<br>Cost of Acquisition<br>(in Rs.) | Upper end of the Price Band<br>(Rs. 138) is 'X" times the<br>weighted Average cost of<br>Acquisition | Range of acquisition<br>price: Lowest Price –<br>Highest Price<br>(in Rs.) |
|--|---|--|--|
| Last 1 year/ Last 18 months/<br>Last 3 years | 0.00  | N.A.   | 0-0  |

The Weighted average cost of acquisition compared to floor price and cap price

| Types of transactions   | Weighted average<br>cost of acquisition<br>(₹ per Equity Shares) | /i a ₹ 131\         | Cap price *<br>(i.e. ₹ 138) |
|---|--|---------------------|-----------------------------|
| WACA of primary issuance (exceeding 5% of the pre issue capital)              | NA^  | NA^                 | NA^                         |
| WACA for secondary sale / acquisition (exceeding 5% of the pre issue capital) | NA^^   | NA^^                | NA^^                        |
| WACA of past 5 primary issuances / secondary in last 3 years                  | 0.00   | Not<br>determinable | Not<br>determinable         |

### Note:

- ^There were no primary / new issue of shares in last 18 months from the date of the Red Herring Prospectus.
- ^^There were no secondary transactions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus

# BASIS FOR ISSUE PRICE

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 24, 104 and 151 respectively of the Red Herring Prospectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the investor may lose all or part of his investment.

The Issue Price will be determined by our Company in consultation with the BRLM on the basis of the quantitative and qualitative factors as described below. The face value of the Equity Shares is ₹ 10.00 each and the Issue Price is ₹ [●] times of the face value.

**QUALITATIVE FACTORS** We believe the following business strengths allow us to successfully compete in the industry:

a) Well diversified customer base spread across various industries and geography b) Varied product range appealing to a diverse customer base

c) In-house manufacturing facility

d) Stringent quality control mechanism ensuring standardized product quality

e) Experienced Promoters with strong management team having domain knowledge

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Our Business" beginning on page 104 of the Red Herring Prospectus. QUANTITATIVE FACTORS

The information presented below relating to our Company is based on the Restated Consolidated Financial Statements. For details, please refer section titled "Financial Information of the Company" on page 151 of the Red Herring Prospectus.

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows: 1. Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each):

As per the Restated Financial Statements:

| Sr. No | F.Y.                                 | Basic & Diluted (₹) | Weights |
|--------|--------------------------------------|---------------------|---------|
| 1.     | Financial Year ending March 31, 2023 | 9.47                | 3       |
| 2.     | Financial Year ending March 31, 2022 | 4.03                | 2       |
| 3.     | Financial Year ending March 31, 2021 | 1.14                | 1       |
|        | Weighted Average                     | 6.27                | 6       |
|        | Period ending on December 31, 2023   | 8.09                |         |

# Notes:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company
- ii. The face value of each Equity Share is ₹10.00
- iii. Earnings per Share has been calculated in accordance with Accounting Standard 20 "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- iv. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.
- v. Basic Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of equity shares outstanding during the year/ period
- vi. Diluted Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of diluted potential equity shares outstanding during the
- 2. Price Earning (P/E) Ratio in relation to the Price Band of ₹ 131 to ₹ 138 per Equity Share of Face Value of ₹ 10/- each fully paid up:

| Particulars  | (P/E) Ratio at the<br>Floor Price | (P/E) Ratio at the<br>Cap Price |
|--|-----------------------------------|---------------------------------|
| P/E ratio based on the Basic & Diluted EPS, as restated for period ending March 31, 2023 | 13.83                             | 14.57                           |
| P/E ratio based on the Weighted Average EPS, as restated.                                | 20.89                             | 22.01                           |
| Industry P/E Ratio*  | (P/E) Ratio                       |                                 |
| Highest  | 779.56                            |                                 |
| Lowest   |                                   | 89.06                           |
| Industry Average   |                                   | 434.31                          |

We have mentioned those peers which falls in the machine manufacturing industry for broad comparison purpose, however there is a distinction in the product portfolio between our company and those of our peers.

The P/E ratio of peers has been computed by dividing Market price as on April 26, 2024 with EPS for the F.Y. 2022-23.

### 3. Return on Net worth (RoNW)

|        | · ,                             |          |         |
|--------|---------------------------------|----------|---------|
| Sr. No | Period                          | RONW (%) | Weights |
| 1      | Period ending March 31, 2023    | 33.57%   | 3       |
| 2      | Period ending March 31, 2022    | 21.51%   | 2       |
| 3      | Period ending March 31, 2021    | 7.77%    | 1       |
|        | Weighted Average                | 25.25%   | 6       |
| 4      | Period ending December 31, 2023 | 22.29%   |         |

### Note:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company. ii. The RoNW has been computed by dividing restated net profit after tax (excluding exceptional items)
- with restated Net worth as at the end of the year
- iii. Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/Total of weights.

| 4. Net A | Net Asset Value (NAV) per Equity Share: |               |  |  |
|----------|---|---------------|--|--|
| Sr. No.  | NAV per Equity Share                    | (Amount in ₹) |  |  |
| 1.       | As at March 31, 2021                    | 14.70         |  |  |
| 2.       | As at March 31, 2022                    | 18.73         |  |  |
| 3.       | As at March 31, 2023                    | 28.20         |  |  |
| 4.       | NAV per Equity Share after the Issue    | [-]           |  |  |
| 5.       | Issue Price                             | [.]           |  |  |
| 6.       | As at December 31, 2023                 | 36.29         |  |  |

\*The above NAV has been calculated based on weighted number of shares outstanding at the end of the

### Notes:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company.
- ii. NAV per share=Restated Net worth at the end of the year divided by weighted average number of equity shares outstanding at the end of the year
- iii. Net worth is computed as the sum of the aggregate of paid-up equity share capital, all reserves created out of the profits, securities premium account received in respect of equity shares and debit or credit balance of profit and loss account.
- iv. Issue Price per Equity Share will be determined by our Company in consultation with the Book

### 5. Comparison of Accounting Ratios with Industry Peers

| Name of Company                               | Current<br>Market<br>Price (₹) | Face<br>Value | EPS<br>Basic/<br>Diluted | PE     | RoNW<br>(%) | Book<br>Value<br>(₹) | Total<br>Income<br>(₹ In lakhs) |
|---|--------------------------------|---------------|--------------------------|--------|-------------|----------------------|---------------------------------|
| Energy-Mission Machineries<br>(India) Limited | [•]                            | 10.00         | 9.47                     | [•]    | 33.57%      | 28.20                | 10,066.12                       |
| Peer Group                                    |                                |               |                          |        |             |                      |                                 |
| Macpower CNC Machines<br>Limited              | 1148.00                        | 10.00         | 12.89                    | 89.06  | 13.34%      | 96.61                | 20,214.00                       |
| Jyoti CNC Automation Limited                  | 795.15                         | 2.00          | 1.02                     | 779.56 | 18.35%      | 5.57                 | 95,260.00                       |

Notes: (i) Source – All the financial information for listed industry peers mentioned above is sourced from the Financial Results of the aforesaid companies for the year ended March 31, 2023 and stock exchange data dated April 26, 2024 to compute the corresponding financial ratios. Information related to Jyoti CNC Automation Limited has been taken from its Prospectus dated January 02, 2024. For our Company, we have taken Current Market Price as the issue price of equity share. Further, P/E Ratio is based on the current market price of the respective scrips.

(ii) The EPS, NAV, RoNW and total Income of our Company are taken as per Restated Financial Statement for the F.Y. 2022-23.

(iii)NAV per share is computed as the closing net worth divided by the weighted average number of paid-up equity shares as on March 31, 2023. (iv) RoNW has been computed as net profit after tax divided by closing net worth.

(v) Net worth has been computed in the manner as specifies in Regulation 2(1) (hh) of SEBI (ICDR) Regulations, 2018. (vi) The face value of Equity Shares of our Company is ₹ 10/- per Equity Share and the Issue price is [●] times the face value of equity share.

# 6. Key Performance Indicators

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of our company

The KPIs disclosed below have been approved by a resolution of our Audit Committee dated December 30, 2023 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of the Red Herring Prospectus. Further, the KPIs herein have been certified by SSPJ & Co., Chartered Accountants, by their certificate dated April 30, 2024.

The KPIs of our Company have been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations - Key Performance Indicators" on pages 104 and 200, respectively. We have described and defined the KPIs as applicable in "Definitions and

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilisation of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Issue, whichever is later or for such other duration as may be required under the SEBI ICDR Regulations. Further the ongoing KPIs will continue to be certified by a member of an expert body as required under the SEB ICDR Regulations.

### **Key Performance Indicators of our Company**

(₹ In Lakhs except percentages and ratios)

| Apr 23 – Dec 23         | FY 2022-23   | FY 2021-22  | FY 2020-21  |
|-------------------------|--|---|---|
| 8328.48                 | 9956.34  | 7835.27   | 4761.27   |
| 1271.26                 | 1360.64  | 795.91  | 450.66  |
| 15.26%                  | 13.67%   | 10.16%  | 9.47%   |
| 674.80                  | 790.01   | 336.17  | 95.33   |
| 8.10%                   | 7.93%  | 4.29%   | 2.00%   |
| 25.08% (not annualized) | 40.35%   | 24.10%  | 7.89%   |
| 21.86% (not annualized) | 28.08%   | 17.15%  | 10.12%  |
|                         | 8328.48<br>1271.26<br>15.26%<br>674.80<br>8.10%<br>25.08% (not annualized) | 8328.48 9956.34<br>1271.26 1360.64<br>15.26% 13.67%<br>674.80 790.01<br>8.10% 7.93%<br>25.08% (not annualized) 40.35% | 8328.48 9956.34 7835.27<br>1271.26 1360.64 795.91<br>15.26% 13.67% 10.16%<br>674.80 790.01 336.17<br>8.10% 7.93% 4.29%<br>25.08% (not annualized) 40.35% 24.10% |

(1) Revenue from operation means revenue from sales, service and other operating revenues (2) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost - Other Income

(3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations (4) PAT is calculated as Profit before tax – Tax Expenses

(5) PAT Margin is calculated as PAT for the period/year divided by revenue from operations. (6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

(7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus Long term borrowings plus Short term borrowings

Evaluation for KDI metrice

| Explanations   |  |  |  |  |
|--|--|--|--|--|
| Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps to assess the overall financial performance of our Company and volume of our business |  |  |  |  |
| EBITDA provides information regarding the operational efficiency of the business   |  |  |  |  |
| EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our business   |  |  |  |  |
| PAT Profit after tax provides information regarding the overall profitability of the business.   |  |  |  |  |
| PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.   |  |  |  |  |
| RoE provides how efficiently our Company generates profits from shareholders' funds.   |  |  |  |  |
| RoCE provides how efficiently our Company generates earnings from the capital employed in the business.  |  |  |  |  |
|  |  |  |  |  |

### Continued from previous page

### 7. Set forth below are the details of comparison of key performance of indicators with our listed industry peer:

(₹ In Lakhs except percentages and ratios)

|                                  | ( ===============================      |               |               |                               |                                      |               |                              |               |                                      |               |               |               |
|----------------------------------|--|---------------|---------------|-------------------------------|--------------------------------------|---------------|------------------------------|---------------|--------------------------------------|---------------|---------------|---------------|
| Key Financial                    | Energy-Mission Machineries (India) Ltd |               |               | Macpower CNC Machines Limited |                                      |               | Jyoti CNC Automation Limited |               |                                      |               |               |               |
| Performance                      | For period ended on<br>31st Dec 2023   | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21                 | For period ended on<br>31st Dec 2023 | FY<br>2022-23 | FY<br>2021-22                | FY<br>2020-21 | For period ended on<br>31st Dec 2023 | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21 |
| Revenue from operations (1)      | 8328.48                                | 9956.34       | 7835.27       | 4761.27                       | 16970                                | 20189         | 19012                        | 11287         | 88833.3                              | 92925.9       | 74648.7       | 58005.9       |
| EBITDA <sup>(2)</sup>            | 1271.26                                | 1360.64       | 795.91        | 450.66                        | 2250                                 | 2067          | 2050                         | 918           | 16712.2                              | 9737.9        | 7266.2        | 3168.9        |
| EBITDA Margin (%) <sup>(3)</sup> | 15.26%                                 | 13.67%        | 10.16%        | 9.47%                         | 13.26%                               | 10.24%        | 10.78%                       | 8.13%         | 18.81%                               | 10.48%        | 9.73%         | 5.46%         |
| PAT <sup>(4)</sup>               | 674.80                                 | 790.01        | 336.17        | 95.33                         | 1522                                 | 1289          | 1284                         | 603           | 5122.0                               | 1506.0        | (4830.0)      | (7002.9)      |
| PAT Margin (%)(5)                | 8.10%                                  | 7.93%         | 4.29%         | 2.00%                         | 8.97%                                | 6.38%         | 6.75%                        | 5.34%         | 5.77%                                | 1.62%         | (6.47%)       | (12.07%)      |
| RoE (%) <sup>(6)</sup>           | 25.08%                                 | 40.35%        | 24.10%        | 7.89%                         | Not ascertainable                    | 14.22%        | 16.34%                       | 8.68%         | Not ascertainable                    | 24.44%        | -62.83%       | -46.33%       |
| RoCE (%) (7)                     | 21.86%                                 | 28.08%        | 17.15%        | 10.12%                        | Not ascertainable                    | 18.17%        | 21.89%                       | 9.56%         | Not ascertainable                    | 9.29%         | 4.74%         | 0.46%         |

- (1) Revenue from operation means revenue from sales, service and other operating revenues
- (2) EBITDA is calculated as Profit before tax + Depreciation + Finance cost Other Income
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations
- (4) PAT is calculated as Profit before tax Tax Expenses
- (5) PAT Margin is calculated as PAT for the period/year divided by revenue from operations.
- (6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
- (7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus Long term borrowings and

### 8. Weighted average cost of acquisition

a) The price per share of our Company based on the primary/ new issue of shares (equity/ convertible securities)

There has been no issuance of Equity Shares other than Equity Shares issued pursuant to a bonus issue on July 18, 2023 during the 18 months preceding the date of the Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the preissue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

b) The price per share of our Company based on the secondary sale/ acquisition of shares (equity shares)

There have been no secondary sale/ acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts of shares), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined over a span of rolling 30 days.

| Primary Transactions:   |
|---|
| transaction), not older than 3 years prior to the date of this certificate irrespective of the size of transactions, is as below:                               |
| transactions where Promoter/ Promoter Group entities or shareholder(s) having the right to nominate director(s) in the Board of our Company, are a party to the |
| c) Since there are no such transactions to report to under (a) and (b) therefore, information based on last 5 primary or secondary transactions (secondary      |

Except as disclosed below, there have been no primary transactions in the last three years preceding the date of the Red Herring Prospectus:

| Date of<br>Allotment | No. of equity<br>Shares allotted | Issue price per<br>equity share (₹) | Nature of allotment         | Nature of consideration | Total Consideration<br>(in ₹ lakhs) |
|----------------------|----------------------------------|-------------------------------------|-----------------------------|-------------------------|-------------------------------------|
| July 18, 2023        | 55,63,000                        | Nil                                 | Bonus Issue in ratio of 2:1 | Other than Cash         | Nil                                 |

### Secondary Transactions:

Except as disclosed below, there have been no secondary transactions by the Promoters, members of the Promoter Group or shareholder(s) having the right to ninate director(s) in the Board of Directors of our Company are a party to the transaction, in the last three years preceding the date of this Prospectu

| Date of<br>Transfer | Name of<br>transferor        | Name of transferee        | No. of Equity<br>shares | Price Per Equity<br>Share (₹) | Nature of transaction | Total<br>Consideration |
|---------------------|------------------------------|---------------------------|-------------------------|-------------------------------|-----------------------|------------------------|
| July 26, 2023       | Snehal Narendra Mehta        | Sumitraben Mehta          | 56,500                  | Nil                           | By way of Gift        | Nil                    |
| July 26, 2023       | Satishkumar Kanjibhai Parmar | Amisha Satishkumar Parmar | 25,000                  | Nil                           | By way of Gift        | Nil                    |

| Transpired drawings sout or dequations a record prison   | the manager of the ma |                           |                           |  |  |  |  |
|--|--|---------------------------|---------------------------|--|--|--|--|
| Types of transactions  | Weighted average cost of acquisition (₹ per Equity Shares)   | Floor Price* (i.e. ₹ 131) | Issue price* (i.e. ₹ [•]) |  |  |  |  |
| Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.                       | NA^  | NA^                       | NA^                       |  |  |  |  |
| Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.             | NA^^   | NA^^                      | NA^^                      |  |  |  |  |
| Weighted average cost of acquisition of primary issuances / secondary transactions as per paragraph 8(c) above | 0.00   | Not determinable          | Not determinable          |  |  |  |  |

- ^There were no primary/ new issue of shares (equity/ convertible securities) as mentioned in paragraph 8(a) above, in last 18 months from the date of the Red Herring Prospectus.
- ^^There were no secondary sale/ acquisitions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus.
- This is a Book Built Issue and the price band for the same shall be published 2 working days before opening of the Issue in all editions of Business Standard, a Hindi national daily newspaper and Ahmedabad edition of Ahmedabad Express, a regional newspaper each with wide circulation where the registered office of the company is situated

The Price Band/ Floor Price/ Issue Price shall be determined by our Company in consultation with the BRLM and will be justified by us in consultation with the BRLM on the basis of the above information. Investors should read the above-mentioned information along with "Our Business", "Risk Factors" and "Restated Financial Statements" on pages 104, 24 and 151 respectively, to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments

### For further details, please see the chapter titled "Basis for Issue Price" beginning on page 83 of the Red Herring Prospectus.

# **BID/ISSUE PROGRAM**

# BID/ ISSUE OPENS ON<sup>(1)</sup>: THURSDAY, MAY 09, 2024

# **BID/ ISSUE CLOSES ON: MONDAY, MAY 13, 2024**

Dur Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Biding Date shall be one Working Day prior to the Bid / Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

In case of any revisions in the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/ Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/ Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the website of the Book Running Lead Managers and the terminals of the other members of the Syndicate and by intimation to SCSBs, the Sponsor Bank, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents. The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulations, as amended, wherein not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified

Institutional Buyers ("QIBs", the "QIB Portion"), provided that our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion"), provided that our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts, and UPI ID in case of RIBs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investor's are not permitted to participate in the Issue through the ASBA process. For details, see "Issue Procedure" beginning on page 243 of the Red Herring Prospectus.

Bidders/ Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bidders/ Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders/ Applicants as available on the records of the depositories. These Demographic Details may be used, among other things, for or unblocking of ASBA Account or for other correspondence(s) related to an Issue. Bidders/ Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk. Bidders/ Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active. Investors must ensure that their PAN is linked with AADHAR and are in compliance with CBDT Notification dated February 13, 2020 and press release dated June 25, 2021

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects and other objects. Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section "Material Contracts and Documents for Inspection" on page 284 of the Red Herring Prospectus.

LIABILITY OF MEMBERS AS PER MOA: The liability of the members is limited and this liability is limited to the amount unpaid, if any, on the shares held by them

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorized share Capital of the Company is Rs. 13,00,00,000 (One Crore Thirty Lakhs) Equity Shares of Rs.10/- each. The issued, subscribed and paid-up share capital of the Company before the issue is Rs. 8,34,45,000/- (Rupees Eight Crore Thirty Four Lakh Forty Five Thousand Only) divided into 83,44,500 (Eighty Three Lakh Forty Four Thousand Five Hundred) Equity Shares of Rs. 10 each. For details of the Capital Structure, see "Capital Structure" on the page 61 of the Red Herring Prospectus

NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company, Satishkumar Kanjibhai Parmar- 250 shares, Dineshkumar Shankarlal Chaudhary - 250 aggregating to 500 Equity Shares of Rs. 100/- each. Details of the Company as contained in the Memorandum of Association, see "History and Corporate Structure" on page 126 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see "Capital Structure" on page 61 of the Red Herring Prospectus.

LISTING: The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE EMERGE. Our Company has received an 'in-principle' approval from the National Stock Exchange of India Limited for the listing of the Equity Shares pursuant to letter Ref.: NSE/LIST/3361 dated April 26, 2024. For the purposes of the Issue, the Designated Stock Exchange shall be National Stock Exchange of India Limited. A signed copy of the Red Herring Prospectus shall be delivered for filling to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 284 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"): Since the Issue is being made in terms of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI segulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 226 of the Red Herring Prospectus. DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE): "It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the permission given by NSE nor does it certify the correctness or completeness of any of the

contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer Clause of NSE". TRACK RECORD OF BOOK RUNNING LEAD MANAGER: The Merchant Banker associated with the Issue has handled 43 public issues in past three years out of which 2 closed below the Issue Price on listing date.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investment decision in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 24 of the Red Herring Prospectus.

ASBA\* Simple, Safe, Smart way of Application- Make use of it!!!

\*Application- Make use of it!!!

\*Application- Make use of it!!!

\*Application- Make use of it!!!



# UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI - Now available in ASBA for RIIs applying through Registered Brokers, DPs & RTAs. RIIs also have the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors have to apply through the ASBA process, "ASBA has to be availed by all the investors except anchor investors. UPI may be availed by Retail Individual Investors. For details given in ASBA form and abridged prospectus and also please refer to the section "Issue" Procedure" beginning on page 243 of the Red Herring Prospectus. The process is also available on the website of Association of Investment Bankers of India ("AIBI"), the Stock Exchanges and in the General Information Document.

\*ASBA forms can be downloaded from the website of National Stock Exchange of India Limited ("NSE EMERGE")

\*List of banks supporting UPI is also available on the website of SEBI at www.sebi.gov.in. Axis Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll free number-18001201740 and Mail Id- ipo upi@npci, org. in. For the list of UPI Apps and Banks live on IPO, please refer to the link www.sebi.gov.in. For issue related grievance investors may contact: Hem Securities Limited- Neelkanth Agarwal (+91 22 -49060000) (Email Id. ib@hemsecurities.com).

Place: Ahmedabad

# **HEM SECURITIES LIMITED**

Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013 Maharashtra India

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

**BOOK RUNNING LEAD** 

**MANAGER TO THE ISSUE** 

**Tel. No.:** +91-22-4906 0000; **Email:** ib@hemsecurities.com Investor Grievance Email: redressal@hemsecurities.com

Website: www.hemsecurities.com Contact Person: Neelkanth Agarwal

**SEBI Reg. No.:** INM000010981; **CIN:** U67120RJ1995PLC010390

# **REGISTRAR TO THE ISSUE**

# **BIGSHARE SERVICES PRIVATE LIMITED**

Andheri (East) Mumbai - 400093. India.

Telephone: +91 22 6263 8200; Facsimile: +91 22 6263 8299

Email: ipo@bigshareonline.com; Investor Grievance Email: investor@bigshareonline.com

SEBI Registration Number: INR000001385; CIN: U99999MH1994PTC076534

ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: Axis Bank Limited. LINK TO DOWNLOAD ABRIDGED PROSPECTUS: https://www.energymission.com/ UPI: Retail Individual Bidders can also Bid through UPI Mechanism.

# Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road,

# Website: www.bigshareonline.com: Contact Person: Mr. Asif Sayved

# **COMPANY SECRETARY AND COMPLIANCE OFFICER**



ENERGYMISSION Bhargavi Dilipbhai Gupta

**ENERGY-MISSION MACHINERIES (INDIA) LIMITED** 

Address: E-9/3 & E-12 Sanand-II Industrial Area, Bol GIDC Sanand, Bol, Ahmedabad, Gujarat -382 170, India

Tel. No.: +91- 7984768296; Email: cs@energymission.com

Website: www.energymission.com/; CIN: U29100GJ2011PLC063696

Investors can contact the Company Secretary and Compliance Officer or the BRLMs or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as nonreceipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc.

AVAILABILITY OF RED HERRING PROSPECTUS: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the Company at www.energymission.com, the website of the BRLMs to the Issue at www.hemsecurities.com, the website of NSE Emerge at https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\_offer, respectively.

AVAILABILITY OF BID-CUM-APPLICATION FORMS: Bid-Cum-Application forms can be obtained from the Registered Office of the Company: ENERGY-MISSION MACHINERIES (INDIA) LIMITED, Telephone: +91-7284768296; BRLMs: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91 022-49060000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE EMERGE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI

On hehalf of Board of Directors

**ENERGY-MISSION MACHINERIES (INDIA) LIMITED.** 

Bhargavi Dilipbhai Gupta

**Company Secretary and Compliance Officer** 

Date: May 01, 2024 **Disclaimer:** ENERGY-MISSION MACHINERIES (INDIA) LIMITED is proposing, subject to applicable statutory and requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated May 01, 2024 has been filed with the Registrar of Companies, Guiarat, Ahmedabad, and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of NSE EMERGE at https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme offer and is available on the websites of the BRLMs at www.hemsecurities.com. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled "Risk Factors" beginning on page 24 of the Red Herring Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in 'offshore transactions' in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.



THIS IS A PUBLIC ANNOUNCEMENT FOR INFORMATION PURPOSES ONLY AND IS NOT A PROSPECTUS ANNOUNCEMENT. THIS DOES NOT CONSTITUTE AN INVITATION OR OFFER TO ACQUIRE, PURCHASE OR SUBSCRIBE TO SECURITIES. THIS PUBLIC ANNOUNCEMENT IS NOT INTENDED FOR PUBLICATION OR DISTRIBUTION, DIRECTLY OR INDIRECTLY OUTSIDE INDIA.

# ERGY-MISSION MACHINERIES (INDIA) LIM



Registered Office: E-9/3 & E-12 Sanand-II Industrial Area, Bol GIDC Sanand, Bol, Ahmedabad, Guiarat - 382 170, India

Tel No: +91-7984768296; E-mail: cfo@energymission.com; Website: www.energymission.com/; CIN: U29100GJ2011PLC063696; Contact Person: Bhargavi Dilipbhai Gupta, Company Secretary & Compliance Officer

OUR PROMOTERS: SATISHKUMAR KANJIBHAI PARMAR. DINESHKUMAR SHANKARLAL CHAUDHARY, SANJAY SHANTUKUMAR KHANKAR, ASHOKKUMAR RAMJIBHAI PANCHAL, SNEHAL NARENDRA MEHTA AND SUMITRABEN MEHTA.

"THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON NSE EMERGE (I.E. SME PLATFORM OF NSE)"

Company is engaged in designing and manufacturing of CNC, NC and conventional metal forming machines which caters to the industrial sector requirement for metal fabrication solutions.

### THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 29,82,000 EQUITY SHARES OF FACE VALUE OF ₹ 10.º EACH (THE "EQUITY SHARES") OF ENERGY-MISSION MACHINERIES (INDIA) LIMITED ("OUR COMPANY" OR "EMMIL" OR "THE ISSUER") AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING OF TO #| LAKHS, "PUBLIC ISSUE") OUT OF WHICH 1,50,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING Q ▼ (●) LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKET TO THE ISSUE ("THE "MARKET MAKET BESENVATION PORTORIN"). THE PUBLIC ISSUE LESS MARKET MAKER SHOF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ (□) LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.33 % AND 25.00 % RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

- QIB PORTION: UPTO 14,15,000 EQUITY SHARES I.E. NOT MORE THAN 50.00% OF THE NET ISSUE
- RETAIL PORTION: ATLEAST 9,92,000 EQUITY SHARES I.E. NOT LESS THAN 35.00% OF THE NET ISSUE
- NON-INSTITUTIONAL PORTION: ATLEAST 4,25,000 EQUITY SHARES I.E. NOT LESS THAN 15.00% OF THE NET ISSUE
- MARKET MAKER PORTION: UPTO 1,50,000 EQUITY SHARES OR 5.03% OF THE ISSUE

PRICE BAND: RS. 131 TO RS. 138 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH THE FLOOR PRICE IS 13.10 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 13.8 TIMES OF THE FACE VALUE OF THE EQUITY SHARES. BIDS CAN BE MADE FOR A MINIMUM OF 1000 EQUITY SHARES AND IN MULTIPLES OF 1000 EQUITY SHARES THEREAFTER.

### RISKS TO INVESTORS:

- · We derived a significant portion of our revenue from the sale of our key product i.e. CNC press brake machines. Any decline in the sales of our key product could have an adverse effect on our business, results of operations and financial condition.
- The Merchant Banker associated with the Issue has handled 43 public issues in past three years out of which 2 closed below the Issue Price on listing date.
- · Average cost of acquisition of Equity Shares held by the Promoters is

| Sr.<br>No. | Name of the Promoter             | Average cost of<br>Acquisition (in ₹) |
|------------|----------------------------------|---------------------------------------|
| 1.         | Satishkumar Kanjibhai Parmar     | 6.14                                  |
| 2.         | Dineshkumar Shankarlal Chaudhary | 6.05                                  |
| 3.         | Sanjay Shantukumar Khankar       | 6.05                                  |
| 4.         | Ashokkumar Ramjibhai Khankar     | 6.05                                  |
| 5.         | Snehal Narendra Mehta            | 6.26                                  |
| 6.         | Sumitraben Mehta                 | 0.00                                  |

and the Issue Price at the upper end of the Price Band is Rs. 138 per Equity Share.

- The Price/ Earnings ratio based on Diluted EPS for Fiscal 2023 for the company at the upper end of the Price Band is 14.57
- · Weighted Average Return on Net worth for Fiscals 2023, 2022 and, 2021 is 25.25%

• The Weighted average cost of acquisition of all Equity Shares transacted in the last one year, 18 months and three years from the date of RHP is as given below:

| Period                                       | Weighted Average<br>Cost of Acquisition<br>(in Rs.) | Upper end of the Price Band<br>(Rs. 138) is 'X" times the<br>weighted Average cost of<br>Acquisition | Range of acquisition<br>price: Lowest Price –<br>Highest Price<br>(in Rs.) |
|--|---|--|--|
| Last 1 year/ Last 18 months/<br>Last 3 years | 0.00  | N.A.   | 0-0  |

. The Weighted average cost of acquisition compared to floor price and cap price

| Types of transactions   | Weighted average<br>cost of acquisition<br>(₹ per Equity Shares) | /i o ₹ 121\         | Cap price *<br>(i.e. ₹ 138) |
|---|--|---------------------|-----------------------------|
| WACA of primary issuance (exceeding 5% of the pre issue capital)              | NA^  | NA^                 | NA^                         |
| WACA for secondary sale / acquisition (exceeding 5% of the pre issue capital) | NA^^   | NA^^                | NA^^                        |
| WACA of past 5 primary issuances / secondary in last 3 years                  | 0.00   | Not<br>determinable | Not<br>determinable         |

^There were no primary / new issue of shares in last 18 months from the date of the Red Herring Prospectus. ^^There were no secondary transactions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus

### **BASIS FOR ISSUE PRICE**

estors should read the following summary with the section titled "Risk Factors", the details about our mpany under the section titled "Our Business" and its financial statements under the section titled ancial information of the Company" beginning on page 24, 104 and 151 respectively of the Rich Herring spectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the stor may lose all or pat of the linestitude.

The Issue Price will be determined by our Company in consultation with the BRLM on the basis  $\alpha$  quantitative and qualitative factors as described below. The face value of the Equity Shares is  $\overline{\epsilon}$  10.00 and the Issue Price is  $\overline{\epsilon}$  = 0 limes of the face value. QUALITATIVE FACTORS

We believe the following business strengths allow us to successfully compete in the industry:

- a) Well diversified customer base spread across various industries and geography Varied product range appealing to a diverse customer base
- In-house manufacturing facility
- Stringent quality control mechanism ensuring standardized product quality
- e) Experienced Promoters with strong management team having domain knowledge
- a detailed discussion on the qualitative factors which form the basis for computing the price, please r to sections titled "Our Business" beginning on page 104 of the Red Herring Prospectus. QUANTITATIVE FACTORS

The information presented below relating to our Company is based on the Restated Consolidated Financial Statements. For details, please refer section titled "Financial Information of the Company" on page 151 of the Red

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows

 Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each): As per the Restated Financial Statements:

| Sr. No | F.Y.                                 | Basic & Diluted (₹) | Weights |
|--------|--------------------------------------|---------------------|---------|
| 1.     | Financial Year ending March 31, 2023 | 9.47                | 3       |
| 2.     | Financial Year ending March 31, 2022 | 4.03                | 2       |
| 3.     | Financial Year ending March 31, 2021 | 1.14                | 1       |
|        | Weighted Average                     | 6.27                | 6       |
|        | Pariod anding on Dacambar 31, 2023   | 8.00                |         |

- Notes:

  1. The figures disclosed above are based on the Restated Financial Statements of the Company.

  1i. The face value of each Equity Stare is ₹10.00.

  1ii. Earnings per Share has been calculated in accordance with Accounting Standard 20 "Earnings per Stare" issued by the Institute of Chartered Accountants of India.

  1ir. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as poperating in Annexure IV.

  2. Basic Earnings per Share = Net Profit/Loss) after tax, as restated attributable to equity shareholders / Weighted average number of equity shares outstanding during the year period vi. Diuded Earnings per Share = Net Profit/Loss after tax, as restated attributable to equity shareholders / Weighted average number of diluted potential equity shares outstanding during the year period.
- Price Earning (P/E) Ratio in relation to the Price Band of ₹ 131 to ₹ 138 per Equity Share of Face Value of ₹ 10/- each fully paid up:

| Particulars   | (P/E) Ratio at the<br>Floor Price | (P/E) Ratio at the<br>Cap Price |
|---|-----------------------------------|---------------------------------|
| P/E ratio based on the Basic & Diluted EPS, as<br>restated for period ending March 31, 2023 | 13.83                             | 14.57                           |
| P/E ratio based on the Weighted Average EPS, as restated.                                   | 20.89                             | 22.01                           |
| Industry P/E Ratio*   |                                   | (P/E) Ratio                     |
| Highest   |                                   | 779.56                          |
| Lowest  |                                   | 89.06                           |
| Industry Average  |                                   | 434.31                          |

We have mentioned those peers which falls in the machine manufacturing industry for broad comparison purpose, however there is a distinction in the product portfolio between our company and those of our peers.

| Sr. No | Period                          | RONW (%) | Weights |
|--------|---------------------------------|----------|---------|
| 1      | Period ending March 31, 2023    | 33.57%   | 3       |
| 2      | Period ending March 31, 2022    | 21.51%   | 2       |
| 3      | Period ending March 31, 2021    | 7.77%    | 1       |
|        | Weighted Average                | 25.25%   | 6       |
| 4      | Period ending December 31, 2023 | 22.29%   |         |

- The figures disclosed above are based on the Restated Financial Statements of the Compan
- The RoNW has been computed by dividing restated net profit after tax (excluding exception with restated Net worth as at the end of the year
- Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/Total of weights.

### 4. Net Asset Value (NAV) per Equity Share:

| Sr. No. | NAV per Equity Share   | (Amount in ₹) |
|---------|--|---------------|
| 1.      | As at March 31, 2021   | 14.70         |
| 2.      | As at March 31, 2022   | 18.73         |
| 3.      | As at March 31, 2023   | 28.20         |
| 4.      | NAV per Equity Share after the Issue   | [-]           |
| 5.      | Issue Price  | [-]           |
| 6.      | As at December 31, 2023  | 36.29         |
| +771 1  | make a contract of the contrac |               |

- The figures disclosed above are based on the Restated Financial Statements of the Compani NAV per share=Restated Net worth at the end of the year divided by weighted average number of equity shares outstanding at the end of the year
- iii. Net worth is computed as the sum of the aggregate of paid-up equity share capital, all reserves created out of the profits, securities premium account received in respect of equity shares and debit or credit balance of profit and loss account.
- . Issue Price per Equity Share will be determined by our Company in consultation with the Book Running Lead Manager.
- parison of Accounting Ratios with Industry Peers

| Name of Company                               | Current<br>Market<br>Price (₹) | Face<br>Value | EPS<br>Basic/<br>Diluted | PE     | RoNW<br>(%) | Book<br>Value<br>(₹) | Total<br>Income<br>(₹ In lakhs) |
|---|--------------------------------|---------------|--------------------------|--------|-------------|----------------------|---------------------------------|
| Energy-Mission Machineries<br>(India) Limited | [·]                            | 10.00         | 9.47                     | [•]    | 33.57%      | 28.20                | 10,066.12                       |
| Peer Group                                    |                                |               |                          |        |             |                      |                                 |
| Macpower CNC Machines<br>Limited              | 1148.00                        | 10.00         | 12.89                    | 89.06  | 13.34%      | 96.61                | 20,214.00                       |
| Jyoti CNC Automation Limited                  | 795.15                         | 2.00          | 1.02                     | 779.56 | 18.35%      | 5.57                 | 95,260.00                       |

- (i) Source All the financial information for listed industry peers mentioned above is source. Financial Results of the almost companies for the year ended March 31, 2023 exchange data dated April 26, 2024 to compute the corresponding financial ratios, related to Joyl IOR Automation United has been taken from its Prospectus dated 2023, For our Company, we have taken Current Market Price as the issue price of ep-further, PE Ratio is based on the current market price of the respective scripts.
- (ii) The EPS, NAV, RoMW and total Income of our Company are taken as per Restated Financial Statement for the F.Y. 2022-23.
- statement for the F.Y. 2022-23.

  (I)III/VIII/VIII is computed as the closing net worth divided by the weighted average number of paid-up equity shares as on March 31, 2023.

  (V) ROMIN has been computed as en topful after tax divided by closing net worth.

  (V) Net worth has been computed in the numer as specifies in Regulation 2(1) (ib) of SEB (COR) Regulations, 2018.

  (v) The face value of Equity Shares of our Company is \* 10: per Equity Share and the Issue price is (\*)

  times the face value of equity share.

- 6. Key Performance Indicators

  The KPR disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of our company.

  The KPR disclosed below have been approved by a resolution of our Audit Committee dated December 30, 2023 and the members of the Audit Committee have continued that there are no KPIs pertaining to our Company Further, the members of the Audit Committee have continued that there are no KPIs pertaining to our Company Further, then the been disclosed in the years are always to the properties of the SPR 18 or Committee have been disclosed in the section stilled "Our Besiness" and "Management's SSPI & Co., Chartered Accountants, by their certificate dated April 30, 2024.

  The KPR of our Company have been disclosed in the sections stilled "Our Besiness" and "Management's Discussion and Analysis of Financial Condition and Results of Operations Key Performance Indicators" on page 1.

  Our Company confirms that it shall continue to disclose all the KPIs an applicable in "Definitions and Abbreviations" on page 1.

  Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity's Shares on the Stock Exhange or till the complete utilisation of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Stell (CDR Regulations. Further, the componing KPIs will continue to be certified by a member of an expert body as required under the SEBI (CDR Regulations.)

### Key Performance Indicators of our Company

(₹ In Lakhs except percentages and ratios)

| Key Financial<br>Performance | Apr 23 – Dec 23         | FY 2022-23 | FY 2021-22 | FY 2020-21 |
|------------------------------|-------------------------|------------|------------|------------|
| Revenue from operations (1)  | 8328.48                 | 9956.34    | 7835.27    | 4761.27    |
| EBITDA <sup>∅</sup>          | 1271.26                 | 1360.64    | 795.91     | 450.66     |
| EBITDA Margin (1)            | 15.26%                  | 13.67%     | 10.16%     | 9.47%      |
| PAT (6)                      | 674.80                  | 790.01     | 336.17     | 95.33      |
| PAT Margin (6)               | 8.10%                   | 7.93%      | 4.29%      | 2.00%      |
| RoE (%) (5)                  | 25.08% (not annualized) | 40.35%     | 24.10%     | 7.89%      |
| RoCE (%) (7)                 | 21.86% (not annualized) | 28.08%     | 17.15%     | 10.12%     |

- notes:
  (I) Revenue from operation means revenue from sales, service and other operating revenues
  (2) EBITOA is calculated as Profit before tax Depreciation Finance Cost Other Income
  (3) EBITOA Marijo is calculated as Profit before tax Tax Expenses
  (4) PAT is calculated as Profit before tax Tax Expenses
  (5) PAT Marijo is calculated as Parfot before tax Tax Expenses
  (6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
  (7) Return on Capital Employed's calculated as PAT forthed by capital employed, which is defined as shareholders' equity plus Long term borrowings plus Short term borrowings.

| Explanation for KPI metrics: |  |  |  |  |  |  |
|------------------------------|--|--|--|--|--|--|
| KPI                          | Explanations   |  |  |  |  |  |
| Revenue from Operations      | Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps to assess the overall financial performance of our Company and volume of our business |  |  |  |  |  |
| EBITDA                       | EBITDA provides information regarding the operational efficiency of the business   |  |  |  |  |  |
| EBITDA Margin (%)            | EBITDA Margin (%) is an indicator of the operational profitability and financia performance of our business  |  |  |  |  |  |
| PAT                          | Profit after tax provides information regarding the overall profitability of the business.   |  |  |  |  |  |
| PAT Margin (%)               | PAT Margin (%) is an indicator of the overall profitability and financia performance of our business.  |  |  |  |  |  |
| RoE(%)                       | RoE provides how efficiently our Company generates profits from<br>shareholders' funds.  |  |  |  |  |  |
| RoCE (%)                     | RoCE provides how efficiently our Company generates earnings from the  |  |  |  |  |  |

Total Consideratio

By way of Gift

By way of Gift

### THURSDAY • 02-05-2024

### Continued from previous page

– lails of comparison of key performance of indicators with our listed industry peer

no (p) therefore, information based on last 5 primary or secondary transactions (secondary er(s) having the right to nominate director(s) in the Board of our Company, are a party to the irrespective of the size of transactions, is as helow:

Other than Ca

Except as disclosed below, there have been no secondary transactions by the Promoters, members of the Promoter Group or shareholder(s) having the right t nominate director(s) in the Board of Directors of our Company are a party to the transaction, in the last three years preceding the date of this Prospectus:

56,500

| (₹ In Lakhs except percentages and ratios) |  |               |               |                               |                                      |               |               |                              |                                      |               |               |               |
|--|--|---------------|---------------|-------------------------------|--------------------------------------|---------------|---------------|------------------------------|--------------------------------------|---------------|---------------|---------------|
| Key Financial<br>Performance               | Energy-Mission Machineries (India) Ltd |               |               | Macpower CNC Machines Limited |                                      |               |               | Jyoti CNC Automation Limited |                                      |               |               |               |
|  | For period ended on<br>31st Dec 2023   | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21                 | For period ended on<br>31st Dec 2023 | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21                | For period ended on<br>31st Dec 2023 | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21 |
| Revenue from operations (1)                | 8328.48                                | 9956.34       | 7835.27       | 4761.27                       | 16970                                | 20189         | 19012         | 11287                        | 88833.3                              | 92925.9       | 74648.7       | 58005.9       |
| EBITDA <sup>(7)</sup>                      | 1271.26                                | 1360.64       | 795.91        | 450.66                        | 2250                                 | 2067          | 2050          | 918                          | 16712.2                              | 9737.9        | 7266.2        | 3168.9        |
| EBITDA Margin (%)(3)                       | 15.26%                                 | 13.67%        | 10.16%        | 9.47%                         | 13.26%                               | 10.24%        | 10.78%        | 8.13%                        | 18.81%                               | 10.48%        | 9.73%         | 5.46%         |
| PAT <sup>16</sup>                          | 674.80                                 | 790.01        | 336.17        | 95.33                         | 1522                                 | 1289          | 1284          | 603                          | 5122.0                               | 1506.0        | (4830.0)      | (7002.9)      |
| PAT Margin (%) <sup>(5)</sup>              | 8.10%                                  | 7.93%         | 4.29%         | 2.00%                         | 8.97%                                | 6.38%         | 6.75%         | 5.34%                        | 5.77%                                | 1.62%         | (6.47%)       | (12.07%)      |
| RoE (%) <sup>(0)</sup>                     | 25.08%                                 | 40.35%        | 24.10%        | 7.89%                         | Not ascertainable                    | 14.22%        | 16.34%        | 8.68%                        | Not ascertainable                    | 24.44%        | -62.83%       | -46.33%       |
| RoCE (%) (*)                               | 21.86%                                 | 28.08%        | 17.15%        | 10.12%                        | Not ascertainable                    | 18.17%        | 21.89%        | 9.56%                        | Not ascertainable                    | 9.29%         | 4.74%         | 0.46%         |

વિજ્ઞાપન

- (1) Revenue from operation means revenue from sales, service and other operating revenu (2) EBITDA is calculated as Profit before tax + Depreciation + Finance cost Other Income
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations (4) PAT is calculated as Profit before tax - Tax Expenses
- (5) PAT Margin is calculated as PAT for the period/year divided by revenue from operations
- (c) ran marjun is canculated as ran for the genomeral unioned by revenue from operations.
  (6) Return on Equity is ratio of Profit later Tax and Average Shareholder Equity
  (7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus Long term borrowings and
  Short term borrowings.

Weighted average cost of acquisition
 The price per share of our Company based on the primary/ new issue of shares (equity/ convertible securities)

There has been no issuance of fugiry Charse other than Equity Sharse issued quaraant to a borne size with 16, 2023 during the state presenting the field feeling properties, where such issuance is equal any more titles first or the field petring prospecties, where such issuance is equal any more titles first or the field petring prospection. The properties will be such in a single transaction or multiple transactions con together over a span of 30 days.

together over a span of 30 days.

b) The price per share of our Company based on the secondary sale/ acquisition of shares (equity shares)

There have been no secondary sale/ acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts of shares), during the 18 months preceding the date of this certificate, where either acquaition or sale slequal to or more than 5% of the tilly diluted paid up share capital to the Company (calculated on the pre-issue capital boffers such transactions' and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of orbiting 30 days.

| Weighted average cost of acquisition & Issue price: |  |  |                           |                           |  |  |  |  |  |
|---|--|--|---------------------------|---------------------------|--|--|--|--|--|
| Types of  | transactions   | Weighted average cost of acquisition (₹ per Equity Shares) | Floor Price* (i.e. ₹ 131) | Issue price* (i.e. ₹ [•]) |  |  |  |  |  |
| Weighted  | d average cost of acquisition of primary / new issue as per paragraph 8(a) above.  | NA^  | NA^                       | NA^                       |  |  |  |  |  |
| Weighted  | d average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.  | NA^^   | NA^^                      | NA^^                      |  |  |  |  |  |
| 1Majadan d  | de la companya del companya de la companya de la companya del companya de la companya del la companya de la com | 0.00   | Mot determinable          | Mot determinable          |  |  |  |  |  |

July 18, 2023

July 26, 2023

Secondary Transaction

55.63.000

Snehal Narendra Mehta

Satishkumar Kanjibhai Parmar Amisha Satishkumar Parmar

### Note

- There were no secondary sale/acquisitions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus
- To be updated at Prospectus stage.

This is a Book Built Issue and the price band for the same shall be published 2 working days before opening of the Issue in all editio circulation where the registered office of the company is situated.

The Price Band/ Floor Price/ Issue Price shall be determined by our Company in consultation with the BRLM and will be justified by us in consultation with the BRLM on the basis of the above information. Investors should read the above-mentioned information along with "Our Business", "Risk Fac Statements" on pages 104, 24 and 151 respectively, to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments.

For further details, please see the chapter titled "Basis for Issue Price" beginning on page 83 of the Red Herring Prospectus.

# **BID/ISSUE**

### BID/ ISSUE OPENS ON(1): THURSDAY, MAY 09, 2024

### BID/ ISSUE CLOSES ON: MONDAY, MAY 13, 2024

PICE Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investors Biding Date shall be one Working Day prior to the Bid / Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

In case of any revisions in the Price Band, the Bidi / Issue Period will be extended by at least three additional Working Days, subject to the Bid Issue Period for a minimum of three Working Days, subject to the Bid Issue Period for a minimum of three Working Days, subject to the Bid Issue Period for a minimum of three Working Days, subject to the Bid Issue Period for the Cealed Bid Issue Period (and Explanation of the Dark Annual Control of the Cont

LISTING: The Equity Share's issued through the Red Heringh Prospectus are projection as one of the Section of t

DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"): Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 226 of the Red Herring Prospectus.

INDICATION COLUMN AND ADDRESS OF BOOK RUNNING LEAD MANAGER: The Merchant Banker associated with the Issue has handled 43 public issues in past three years out of which 2 closed below the Issue Price on listing date.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this issue unless they can afford to take the risk of losing their investment, Investors are advised to read the risk factors carefully before taking an investment decision, investors must rely on their own examination of the issuer and this issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specified actention of the investors is winted to "Sink Redardor" on page 24 of the Red Herring Prospectus.

ASBA\* | Simple, Safe, Smart way of Applications - Make use of it!!! Adaptive and adaptive in Public Issues from January 01, 2016. No cheque will be accepted



UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

nvestors are required to ensure that the bank account used for bidding is linked to their PAN, UPI – Now available in ASBA for RIIs applying through Registered Brokers, DPs & RTAs. RIIs also have the option to su investors have to apply through the ASBA process. "ASBA has to be availed by all the investors except anchor investor. UPI may be availed by Retail Individual Investors. For details on the ASBA and the UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section Procedure" beginning on page 243 of the Red Herring Prospectus. The process is also available on the website of Association of Investment Bankers of India ("AIBI"), the Stock Exchanges and in the General Information Document. "ASBA forms can be downloaded from the website of National Stock Exchange of India Limited ("NSE EMERGE")

\*\*Ust of banks supporting UPI is also available on the website of SEBI at rows, sebi.gov in. Axis Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the to **REGISTRAR TO THE ISSUE** 

### **BOOK RUNNING LEAD MANAGER TO THE ISSUE**

### **HEM SECURITIES LIMITED**

Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India
Tel. No.: +91-22-4906 0000; Email: ib@hemsecurities.com

Investor Grievance Email: redressal@hemsecurities.com Website: www.hemsecurities.com Contact Person: Neelkanth Agarwal SEBI Reg. No.: INM000010981; CIN: U67120RJ1995PLC010390

### **BIGSHARE SERVICES PRIVATE LIMITED**

Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai - 400093. India.

Andnen (tast) Mumoai – 400093, India.

Telephone: +91 22 6263 8200; Facsimile: +91 22 6263 8299

Email: ipo@bigshareonline.com; Investor Grievance Email: investor@bigshareonline.com

Website: www.bigshareonline.com; Contact Person: Mr. Asif Sayyed SEBI Registration Number: INR000001385; CIN: U99999MH1994PTC076534

Investors can contact the Company Secretary and Compliance Officer or the BRLMs or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc

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AMAILABILITY OF RED HERRING PROSPECTUS: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus and th

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ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: Axis Bank Limited. LINK TO DOWNLOAD ABRIDGED PROSPECTUS: https://www.energymission.com/ UPI: Retail individual Bidders can also Bid through UPI Mechanism All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus

On behalf of Board of Directors
ENERGY-MISSION MACHINERIES (INDIA) LIMITED

**COMPANY SECRETARY AND** 

**COMPLIANCE OFFICER** ENERGYMISSION Bhargavi Dilipbhai Gupta
ENERGY-MISSION MACHINERIES (INDIA) LIMITED

Address: E-9/3 & E-12 Sanand-II Industrial Area, Bol GIDC Sanand, Bol, Ahmedabad, Gujarat-382 170, India Tel. Not. : 491-7984/768296; Email: cs@energymission.com Website: www.energymission.com/; CIN: U29100GJ2011PLC063696

Disclaimer: CNERGY-MISSION MACHINERIES (INDIA) LIMITED is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus acided May 01, 2023-40 make an initial public offer of its Equity Shares the Red Herring Prospectus acided May 01, 2023-40 make and the Webstee of NSE EMERGE at https://www.nseinda.com/companies-listing/corporate-fillings-offer-documents/sme\_offer and is available on the websites of the BRLMs at www.herrsecurities.com. Any potential investors should note that investment in equity shares involves a high degree or first and for delain Festing to the same, places refer to the Red prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in Offshore transactions in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sastes are made. There will be no public ordering in the United States.